

ZEON Job Advertisement - content

ZEON Corporation is the leading developer and supplier of innovative products, including synthetic elastomers and plastics, focused upon the chemistry of the C4/C5 fractions.

Our Research & Development Departments are continually seeking innovative new products and applications to meet the technical and environmental challenges of an ever-changing world. Through developing cooperative solutions to both present and future challenges we achieve a high level of customer satisfaction.

Zeon Europe GmbH coordinates and controls the European marketing and sales activities together with its highly specialized Technical Service. At our European Headquarters in Düsseldorf, we act as the Sales and Distribution Centre for Zeon Corporation and its global affiliates.

To enhance our business in Europe and to join our Sales team we are seeking an

Sales Representative (f/m/d)

Your tasks:

- Own customer responsibility in (technical) sales - focus on customers in D-A-CH region
- Coordination of global key accounts & support of existing business
- Maintenance of customer data and reporting in the CRM system
- Independent project management & market analysis
- Increasing market shares for the broad product portfolio
- Initiating new development projects with support of R&D
- Intensive cooperation in international team

Your profile:

- Completed studies in industrial chemistry/business administration/chemistry or comparable qualification
- Ideally **first professional sales experience**, ideally in B2B in the "chemical (rubber) industry" would be an advantage
- Business fluent in English (B2/C1)
- Strong communication and persuasive negotiation skills
- Proactive solution- and result-oriented way of working
- Confident handling of the MS Office package and CRM software
- Business travels mandatory (primarily on a national level)

Your benefits from us:

- A variety of tasks in an international environment with room for your own ideas and professional growth.
- Flexible working hours that support a healthy work-life balance and fit different working styles.
- Individual development opportunities, including training and learning formats that help you build your skills and shape your career path.
- Everyday perks such as a meal allowance, free water and coffee, and fresh fruit to keep you energized throughout the day.
- A strong focus on your well-being, supported by our company doctor, health management initiatives, and group accident insurance.
- An open, international team culture with flat hierarchies, short decision-making paths, and a modern working environment.
- A hybrid work setup that combines the flexibility of remote work with meaningful in-person collaboration to support a sustainable work-life balance.
- An attractive compensation package with corporate benefits (e.g. JobRad), a bonus system, pension scheme, and additional employee advantages.
- A convenient mobility offer, including a job ticket or free access to parking facilities at our attractively located Düsseldorf office.
- Regular opportunities to connect, exchange ideas, and celebrate successes through team activities and company events.

In short: Join a workplace where you can feel supported, stay flexible, grow with confidence, and be part of an international team that inspires each other, celebrates ideas, and achieves success together.

We look forward to receiving your application. Please tell us also the earliest possible starting date and salary expectations. Please contact Mrs. Marina Groth, HR Specialist Recruiting & Development, E-Mail: ZE-applications@zeon.eu.

Further information can be found on our homepage - www.zeon.eu

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